

Helping you get to where you want to

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Weekly advice and tips on securing the perfect position
from Debbie Harris, Director, Paragon

Poor interview skills cost £billions

Jobseekers are talking themselves out of billions of pounds a year in potential pay rises through lack of interview skills, according to research by a UK jobsite. The study of 5,000 candidates found that jobseekers' inability to sell themselves in interviews means that they are losing more than £2.3bn a year in missed pay increases. Although the average amount missed out on is £750, 43% have lost more than £1,000, and 28% more than £2,000.

Poor interview technique was the single biggest reason for failure (11%), with falling victim to nerves (11%) or being out of interview practice (9%) amongst other major factors.

The research highlights the widespread lack of interview preparation among candidates. Only 13% practice interview questions with friends and family, despite 33% saying that knowing how to turn their experience into answers would make them more successful. Instead, many candidates look to prepare by buying a new suit (16%) or having a haircut (7%).

'Preparation is key - you only have one chance to make that crucial first impression, and you need to equip yourself with every advantage possible to secure that right role above the competition.

For interview, cv and job search tips, visit our website at www.paragon.co.im, or contact our Recruitment Partners on 665115 to arrange one-to-one consultation and guidance in seeking your ideal role - successfully.'

To make the most of the best recruitment service
on the Island, call the paragon team on 665115.

www.paragon.co.im